

**TURKISH CITRUS PROMOTION GROUP**

**CITRUS EXPORT REPORT**

**( 2015/2016 JANUARY- MAY )**



| 2015-2016 PERIOD (JANUARY – MAY) |                    |                       |                    |                       |                 |            |                     |            |
|----------------------------------|--------------------|-----------------------|--------------------|-----------------------|-----------------|------------|---------------------|------------|
| CITRUS EXPORT STATISTICS         |                    |                       |                    |                       |                 |            |                     |            |
| CITRUS                           | JANUARY-MAY 2015   |                       | JANUARY-MAY 2016   |                       | CHANGE RATE (%) |            | 2016 Percentage (%) |            |
|                                  | AMOUNT (KG)        | VALUE (\$)            | AMOUNT (KG)        | VALUE (\$)            | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)         | VALUE (\$) |
| LEMON                            | 218.387.954        | 124.705.817,69        | 151.498.981        | 110.512.148,67        | -31             | -11        | 27                  | 37         |
| ORANGE                           | 165.049.459        | 84.460.070,14         | 178.624.748        | 78.867.112,36         | 8               | -7         | 32                  | 27         |
| MANDARIN                         | 109.456.779        | 59.385.662,12         | 115.284.686        | 54.422.097,79         | 5               | -8         | 20                  | 18         |
| GRAPEFRUIT                       | 87.937.908         | 42.589.082,16         | 120.325.964        | 52.530.675,45         | 37              | 23         | 21                  | 18         |
| <b>TOTAL</b>                     | <b>580.856.354</b> | <b>311.143.365,75</b> | <b>565.735.723</b> | <b>296.333.329,27</b> | -3              | -5         | <b>100</b>          | <b>100</b> |

Presented according FOB (\$) values of 2016

| 2014-2015 AND 2015-2016 SEASONS (28 SEPT-31 MAY) |                       |                       |                       |                       |                 |            |                     |            |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------|------------|---------------------|------------|
| CITRUS EXPORT STATISTICS                         |                       |                       |                       |                       |                 |            |                     |            |
| CITRUS   | 28.09.2014-31.05.2015 |                       | 28.09.2015-31.05.2016 |                       | CHANGE RATE (%) |            | 2016 Percentage (%) |            |
|  | AMOUNT (KG)           | VALUE (\$)            | AMOUNT (KG)           | VALUE (\$)            | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)         | VALUE (\$) |
| ORANGE   | 303.130.126           | 159.434.730,05        | 348.417.407           | 162.813.784,65        | 15              | 2          | 23                  | 20         |
| MANDARIN   | 614.927.504           | 345.598.119,25        | 571.999.567           | 292.863.232,14        | -7              | -15        | 38                  | 36         |
| LEMON  | 405.923.008           | 250.748.253,87        | 392.559.817           | 274.473.536,85        | -3              | 9          | 26                  | 34         |
| GRAPEFRUIT                                       | 147.129.984           | 76.329.117,61         | 187.646.970           | 85.416.594,29         | 28              | 12         | 13                  | 10         |
| <b>TOTAL</b>                                     | <b>1.471.134.881</b>  | <b>832.113.005,87</b> | <b>1.500.625.105</b>  | <b>815.568.442,93</b> | 2               | -2         | <b>100</b>          | <b>100</b> |

| 2015-2016 PERIOD (JANUARY – MAY)         |                      |                  |               |                  |               |                 |            |                     |            |
|--|----------------------|------------------|---------------|------------------|---------------|-----------------|------------|---------------------|------------|
| TOP 20 BUYER COUNTRIES OF TURKISH CITRUS |                      |                  |               |                  |               |                 |            |                     |            |
|  | COUNTRY              | JANUARY-MAY 2015 |               | JANUARY-MAY 2016 |               | CHANGE RATE (%) |            | 2016 Percentage (%) |            |
|  |                      | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)         | VALUE (\$) |
| 1  | IRAQ                 | 184.332.829      | 93.954.098,26 | 196.670.185      | 90.116.980,78 | 7               | -4         | 35                  | 30         |
| 2  | RUSSIAN FEDERATION   | 167.138.594      | 95.217.739,21 | 65.283.037       | 45.259.429,87 | -61             | -52        | 12                  | 15         |
| 3  | UKRAINE              | 33.179.256       | 18.453.278,06 | 60.514.355       | 30.538.332,39 | 82              | 65         | 11                  | 10         |
| 4  | SAUDI ARABIA         | 32.102.319       | 17.488.986,00 | 47.156.856       | 26.470.410,81 | 47              | 51         | 8                   | 9          |
| 5  | ROMANIA              | 26.433.373       | 13.701.938,86 | 27.517.881       | 16.705.895,45 | 4               | 22         | 5                   | 6          |
| 6  | POLAND               | 8.177.582        | 3.614.232,95  | 21.247.982       | 9.938.011,15  | 160             | 175        | 4                   | 3          |
| 7  | SERBIA               | 9.819.876        | 6.189.317,19  | 10.384.536       | 7.777.129,52  | 6               | 26         | 2                   | 3          |
| 8  | BULGARIA             | 12.464.941       | 5.630.706,01  | 13.010.245       | 6.617.938,34  | 4               | 18         | 2                   | 2          |
| 9  | UNITED ARAB EMIRATES | 8.898.715        | 4.717.517,53  | 12.036.048       | 6.501.260,38  | 35              | 38         | 2                   | 2          |
| 10                                       | HOLLAND              | 7.862.381        | 4.108.793,29  | 12.375.236       | 6.288.107,38  | 57              | 53         | 2                   | 2          |
| 11                                       | BELARUS              | 5.171.076        | 2.776.846,65  | 10.856.013       | 5.302.479,32  | 110             | 91         | 2                   | 2          |
| 12                                       | AZERBAIJAN           | 9.584.444        | 5.102.644,44  | 12.405.481       | 5.124.116,96  | 29              | 0          | 2                   | 2          |
| 13                                       | GERMANY              | 10.276.641       | 5.648.174,54  | 9.235.033        | 5.096.299,33  | -10             | -10        | 2                   | 2          |
| 14                                       | GEORGIA              | 13.793.717       | 6.772.287,91  | 11.491.724       | 4.955.077,63  | -17             | -27        | 2                   | 2          |
| 15                                       | CZECH REPUBLIC       | 4.829.562        | 2.711.887,80  | 4.871.425        | 2.495.827,79  | 1               | -8         | 1                   | 1          |
| 16                                       | MOLDOVA              | 3.640.851        | 1.740.721,99  | 4.600.030        | 2.125.113,34  | 26              | 22         | 1                   | 1          |
| 17                                       | ITALY                | 1.659.441        | 788.906,10    | 3.863.322        | 1.877.702,65  |                 |            | 1                   | 1          |
| 18                                       | MACEDONIA            | 3.846.809        | 1.891.395,75  | 2.911.866        | 1.726.866,11  | -24             | -9         | 1                   | 1          |
| 19                                       | TURKMENISTAN         | 1.601.889        | 774.837,03    | 3.405.336        | 1.618.077,65  | 113             | 109        | 1                   | 1          |
| 20                                       | FRANCE               | 745.288          | 357.208,59    | 3.150.213        | 1.441.589,76  | 323             | 304        | 1                   | 0          |

Presented according FOB (\$) values of 2016

**SEASONAL  
TOP 20 BUYER COUNTRIES OF TURKISH CITRUS**

|    | COUNTRY              | 28/09/2014 - 31/05/2015 |                | 28/09/2015 - 31/05/2016 |                | Change Rate (%) |            | 2016 Perc (%) |            |
|----|----------------------|-------------------------|----------------|-------------------------|----------------|-----------------|------------|---------------|------------|
|    |                      | AMOUNT (KG)             | VALUE (\$)     | AMOUNT (KG)             | VALUE (\$)     | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)   | VALUE (\$) |
| 1  | RUSSIAN FEDERATION   | 544.570.739             | 313.315.127,67 | 423.422.691             | 244.233.563,03 | -22             | -22        | 28            | 30         |
| 2  | IRAQ                 | 364.377.013             | 191.713.350,77 | 377.493.645             | 174.987.704,14 | 4               | -9         | 25            | 21         |
| 3  | UKRAINE              | 137.332.048             | 81.368.668,70  | 156.522.620             | 82.313.810,51  | 14              | 1          | 10            | 10         |
| 4  | SAUDI ARABIA         | 61.581.171              | 34.404.854,17  | 87.036.936              | 48.890.563,00  | 41              | 42         | 6             | 6          |
| 5  | ROMANIA              | 50.081.681              | 26.877.742,28  | 59.214.704              | 34.129.338,76  | 18              | 27         | 4             | 4          |
| 6  | POLAND               | 16.503.493              | 9.283.306,75   | 46.227.315              | 27.799.035,55  | 180             | 199        | 3             | 3          |
| 7  | BULGARIA             | 24.088.408              | 12.124.110,73  | 31.228.959              | 17.266.645,65  | 30              | 42         | 2             | 2          |
| 8  | HOLLAND              | 16.605.363              | 9.404.814,16   | 27.239.539              | 15.490.069,36  | 64              | 65         | 2             | 2          |
| 9  | GERMANY              | 25.250.120              | 15.970.813,02  | 23.059.996              | 15.098.065,78  | -9              | -5         | 2             | 2          |
| 10 | UNITED ARAB EMIRATES | 20.687.015              | 12.012.139,60  | 25.453.788              | 14.654.670,45  | 23              | 22         | 2             | 2          |
| 11 | SERBIA               | 17.492.388              | 11.008.031,89  | 22.427.125              | 14.652.412,65  | 28              | 33         | 1             | 2          |
| 12 | UNITED KINGDOM       | 15.807.750              | 10.520.691,39  | 17.364.808              | 11.815.296,29  | 10              | 12         | 1             | 1          |
| 13 | BELARUS              | 13.382.264              | 7.591.902,60   | 24.350.089              | 11.616.946,17  | 82              | 53         | 2             | 1          |
| 14 | GEORGIA              | 24.396.511              | 12.142.838,69  | 24.548.689              | 10.846.095,55  | 1               | -11        | 2             | 1          |
| 15 | ITALY                | 5.187.481               | 3.183.486,60   | 11.920.581              | 7.634.230,03   | 130             | 140        | 1             | 1          |
| 16 | CZECH REPUBLIC       | 12.772.594              | 8.224.902,14   | 11.172.676              | 6.978.548,12   | -13             | -15        | 1             | 1          |
| 17 | AZERBAIJAN           | 16.256.372              | 8.841.900,87   | 14.446.565              | 6.193.531,12   | -11             | -30        | 1             | 1          |
| 18 | MACEDONIA            | 10.444.480              | 5.580.526,40   | 11.139.469              | 6.186.951,80   | 7               | 11         | 1             | 1          |
| 19 | MOLDOVA              | 10.045.195              | 4.923.609,05   | 10.867.312              | 4.984.185,84   | 8               | 1          | 1             | 1          |
| 20 | MALAYSIA             | 3.325.465               | 3.603.222,67   | 4.554.611               | 4.600.993,33   | 37              | 28         | 0             | 1          |

**TOP 5 BUYER COUNTRIES OF TURKISH CITRUS  
(LEMON, MANDARIN, ORANGE, GRAPEFRUIT)**

| COUNTRY / CITRUS   | JANUARY-MAY 2015 |               | JANUARY-MAY 2016 |               | Change Rate (%) |            | 2016 Perc (%) |            |
|--------------------|------------------|---------------|------------------|---------------|-----------------|------------|---------------|------------|
| LEMON              | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)   | VALUE (\$) |
| RUSSIAN FEDERATION | 66.438.182       | 39.390.750,45 | 39.311.069       | 33.450.641,31 | -41             | -15        | 26            | 30         |
| SAUDI ARABIA       | 27.764.734       | 15.074.582,23 | 30.100.302       | 18.326.784,92 | 8               | 22         | 20            | 17         |
| IRAQ               | 44.870.516       | 23.562.532,24 | 28.115.828       | 15.467.633,28 | -37             | -34        | 19            | 14         |
| ROMANIA            | 14.047.043       | 8.484.594,42  | 7.421.378        | 8.405.244,01  | -47             | -1         | 5             | 8          |
| UKRAINE            | 13.122.372       | 7.449.462,67  | 11.497.457       | 6.696.136,78  | -12             | -10        | 8             | 6          |
| ORANGE             | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)   | VALUE (\$) |
| IRAQ               | 95.730.513       | 47.708.953,98 | 112.202.730      | 49.808.554,63 | 17              | 4          | 63            | 63         |
| UKRAINE            | 8.711.050        | 4.760.663,13  | 22.424.261       | 10.479.817,23 | 157             | 120        | 13            | 13         |
| GEORGIA            | 8.707.667        | 4.194.296,46  | 8.062.742        | 3.463.365,33  | -7              | -17        | 5             | 4          |
| AZERBAIJAN         | 4.036.679        | 2.072.392,53  | 5.756.953        | 2.152.103,95  | 43              | 4          | 3             | 3          |
| POLAND             | 210.074          | 97.104,89     | 4.066.701        | 1.663.629,01  | 1.836           | 1.613      | 2             | 2          |
| MANDARIN           | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)   | VALUE (\$) |
| IRAQ               | 39.510.658       | 20.633.907,61 | 49.620.511       | 21.723.186,39 | 26              | 5          | 43            | 40         |
| UKRAINE            | 5.968.248        | 3.454.119,01  | 17.812.267       | 9.162.807,46  | 198             | 165        | 15            | 17         |
| SAUDI ARABIA       | 3.462.316        | 1.991.826,34  | 13.664.508       | 6.688.518,12  | 295             | 236        | 12            | 12         |
| BELARUS            | 893.827          | 527.590,67    | 5.548.172        | 2.564.608,10  | 521             | 386        | 5             | 5          |
| ROMANIA            | 2.191.492        | 1.002.063,12  | 4.179.107        | 2.118.946,34  | 91              | 111        | 4             | 4          |
| GRAPEFRUIT         | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)      | VALUE (\$)    | AMOUNT (KG)     | VALUE (\$) | AMOUNT (KG)   | VALUE (\$) |
| RUSSIAN FEDERATION | 22.559.373       | 11.734.296,14 | 25.971.968       | 11.808.788,56 | 15              | 1          | 22            | 22         |
| POLAND             | 7.221.513        | 3.056.210,78  | 13.840.156       | 5.207.257,97  | 92              | 70         | 12            | 10         |
| ROMANIA            | 8.531.202        | 3.498.338,10  | 12.506.275       | 4.707.255,95  | 47              | 35         | 10            | 9          |
| UKRAINE            | 5.377.586        | 2.789.033,25  | 8.780.370        | 4.199.570,92  | 63              | 51         | 7             | 8          |
| HOLLAND            | 6.962.062        | 3.531.683,51  | 7.278.915        | 3.334.198,14  | 5               | -6         | 6             | 6          |

| <b>2015-2016 (JANUARY-MAY)</b>                                     |                         |                         |                        |                       |
|--|-------------------------|-------------------------|------------------------|-----------------------|
| <b>CITRUS STATISTICS ACCORDING EXPORTERS ASSOCIATIONS / UNIONS</b> |                         |                         |                        |                       |
| <b>ASSOCIATIONS / UNIONS</b>                                       | <b>JANUARY-MAY 2015</b> | <b>JANUARY-MAY 2016</b> | <b>Change Rate (%)</b> | <b>2016 Perc. (%)</b> |
|  | <b>VALUE (\$)</b>       | <b>VALUE (\$)</b>       | <b>VALUE (\$)</b>      | <b>VALUE (\$)</b>     |
| Mediterranean Ex. Assoc.   | 263.944.718,10          | 246.480.429,17          | -7                     | 83                    |
| Eastern Black Sea Ex. Assoc.                                       | 21.806.428,20           | 21.714.893,69           | 0                      | 7                     |
| Istanbul Ex. Assoc.  | 2.554.505,92            | 8.080.651,41            | 216                    | 3                     |
| West Mediterranean Ex. U.  | 13.541.985,65           | 6.644.812,98            | -51                    | 2                     |
| Aegean Ex. Assoc   | 3.418.353,81            | 4.949.509,08            | 45                     | 2                     |
| Eastern Anatolian Ex. Assoc.                                       | 4.229.868,43            | 4.873.200,52            | 15                     | 2                     |
| Southeast Anatolia Ex. Assoc.                                      | 774.933,62              | 2.836.008,93            | 266                    | 1                     |
| Others   | 872.572                 | 753.823                 | -14                    | 0                     |
| <b>TOTAL</b>   | <b>311.143.365,75</b>   | <b>296.333.329,27</b>   | <b>-5</b>              | <b>100</b>            |

| <b>JANUARY – MAY 2016</b>                        |                    |                       |
|--|--------------------|-----------------------|
| <b>CITRUS STATISTICS ACCORDING COUNTRY BLOCS</b> |                    |                       |
| <b>COUNTRY BLOCS</b>                             | <b>AMOUNT (KG)</b> | <b>VALUE (\$)</b>     |
| Middle Eastern Countries                         | 258.961.706        | 124.626.653,26        |
| Commonwealth of Independent States               | 171.773.216        | 96.467.476,76         |
| European Union Countries                         | 109.177.029        | 58.021.632,34         |
| Other European Countries                         | 18.359.517         | 11.761.897,68         |
| Others   | 7.464.256          | 5.455.669             |
| <b>TOTAL</b>                                     | <b>565.735.723</b> | <b>296.333.329,27</b> |